

Frequently Asked Questions

- **Why Use a Landscape Company?**

When you have a landscape project you would like completed, it is always a difficult choice as to whether you might do the installation yourself or hire a company to do it for you. Working in the garden and maintaining your property is a wonderful past time – it is healthy, rewarding and mentally therapeutic. When considering whether to hire a company to help you, determine how large your project is, how labor intensive and just as importantly how much time it will take. In our busy lifestyles, time is extremely valuable and there are many tasks that take priority. A landscape company can help free you so that you can spend time with your family or at work while we take care of your landscape needs. Whether it is maintenance or installation, we can provide you with a service that is consistent and utilizes our skills and equipment. We can install the job in a timely and efficient manner. Landscaping, Irrigation and Maintenance is what we do – it is our area of expertise and we at Greenspace are passionate about it! We do this on a daily basis so we can help you with your project – preventing costly mistakes, making sure drainage is correct, suggesting unique features and help you to plant a beautiful garden for generations to enjoy.

- **Why have an irrigation system installed professionally?**

Having a beautiful landscape doesn't mean you have to spend hour after hour working in your yard. With a professionally installed sprinkler system, your lawn will be the envy of the neighborhood! In addition to keeping your landscape attractive year-round, an automatic sprinkler system will help conserve water too. Your system will place exactly the right amount of water on specific lawn and garden areas so that water is not wasted. In fact, a professionally installed automatic sprinkler system is one of the best investments that you can make for your home. Just ask anyone who has one. There is no easier or more cost-effective way to beautify your home, increase its value, and save yourself a lot of time and money. Keep in mind, however, that there is more to a sprinkler system than just sprinklers!

System design and installation are critical factors that will affect your system's performance and longevity. Your sprinkler system is a complex network of pipes, valves, sprinklers, and electrical connections. Because it serves as the circulation system for your entire yard, the design and installation of your sprinkler system is critical. This is a complicated process that requires specialized tools and equipment, as well as a strong knowledge of landscape design and hydraulics. This is why it is so important to have a professional contractor design and install your system. You can count on a professional to do the job right the first time.

The success of your irrigation system depends largely on the contractor you choose to design and install it. A contractor's expertise and skills will affect your system's efficiency and reliability. In fact, how your irrigation system is designed and installed will make the difference between a system that continues to keep your lawn healthy and green, and one that creates problems by wasting water and leaving your lawn unhealthy and brown.

Above all, you should choose a contractor you trust and in whom you feel confident. It is also important that they install professional series products such as those manufactured by Rain Bird®. For over 70 years, professional irrigation contractors have used Rain Bird products to provide the industry's most cost-effective and reliable irrigation systems. Choosing a contractor who uses Rain Bird professional series products is the best way to ensure that your project will be done right.

- **What differentiates Greenspace from other landscape companies?**

There are many landscape companies to choose from, all with varying skills, commitment and quality. All companies claim they are the best but when you are comparing estimates between landscape companies, please note that all contractors, all services and all the ways services are provided are not created equal. Greenspace strives to create innovative designs, sustainable landscapes, provide excellent customer service and provide for our employees.

There are other landscape companies in the region that cut corners to give an illusion of being “cheaper than other companies”. Materials and plants that are provided that are often lower in cost because they may not be a full or large plant or materials may not be commercial grade and can break down easier. Labor prices are sometimes less because the company is often not paying their employees market wages, not paying workers compensation, or providing benefits and continuing education for their employees. Services are often “cheap” because once you have hired the company, you may have additional costs that come up during installation that happened to not be on the estimate, or you may not see consistency in their service.

At Greenspace, our business of course is based on quality installation but equally important to us is the service we provide before, during and after the project is installed. Our firm places a high value on the landscape as an extension of your living area and we feel that Greenspace is unique in its ability to take on challenges and be successful. The following is a list of why we feel that Greenspace can provide you with the premium service that you deserve.

- ❖ **Longevity** – Greenspace has been in business 14 years and is available throughout the year to accommodate all of your needs.
- ❖ **Reputation** – Greenspace has long term customers and excellent references

- ❖ **Divisions** – We are the only Landscape firm in the Valley that provides a one stop shop – Design, Install, Irrigation, Nursery, Lawn Maint. Garden Maint and Snow removal.
- ❖ **Service** – We provide our clients with customized service that you should expect in the Green Industry.
- ❖ **Qualifications of Staff** – Landscape Designers with university degrees in their field, Certified Plant Professionals, continuing education standards, Long term commitment from employees.
- ❖ **Quality** – Greenspace uses high quality products and plant material – make sure you look closely at what you are being offered – low cost estimates often is a result of lesser skilled employees, inferior products and cutting corners to reduce costs.
- ❖ **Design Studio and Nursery** – We have a beautiful facility that houses our business. Greenspace owns 4.5 acres that houses our shop and equipment, a design studio/office and a plant nursery that we can choose our plants for our projects.
- ❖ **Associations and Civic Activities** – Active within Montana Nursery and Landscape Association (MNLA) and Professional Landcare Network (PLANET). Our firm and its employees volunteer time and materials to a variety of organizations in the community.

- **What is a Landscape Consultation?**

A Landscape Consultation is extremely helpful in aiding a client with their upcoming landscape project. Consultations can help you with a brand new project, a remodel or a particularly challenging area. During a consultation, Greenspace can provide you with ideas and information concerning aesthetic value, function, drainage, maintenance issues and hardiness factors. After reviewing the site, our consultants can help you determine the overall goal for a property or for a specific space. We can review all plant material suggested with pictures and facts and determine what plants and materials will suit the site. A consultation can provide you with a direction of whether you would like to do the installation yourself or if you are interested in hiring a firm to help you. At the end of the consultation we would be glad to prepare an estimate for you so that you can have an overview of costs associated with your project or we can create a landscape design to suit your needs.

- What are the benefits of using a Landscape Designer to create a plan for your project?

A Landscape Designer is someone who has a Bachelor's of Science degree in Landscape Design from an accredited university. There are many companies that promote "Landscape Designs" but do not have any professional training. When you are choosing a Landscape Designer, make sure the company has professionals on staff to help you with all of your needs.

A landscape design or plan is a drawing or set of drawings that we can create for your upcoming project. Although it is an initial cost, having a landscape plan is crucial in saving time and money in the long term. A plan can help you think through all of the details of your entire project, preventing mistakes that can occur with drainage issues, planting and hardscaping. If you have a plan, you can look at long term goals for the property but determine priorities and set stages of installation. Having a landscape plan can also make the installation process more efficient as we have ironed out all of the questions, placement and potential issues prior to construction.